

## Message Text

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ACTION EA-14

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FM AMEMBASSY MANILA

TO USDOC WASHDC

INFO SECSTATE WASHDC 2718

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PASS EXIM

E.O. 11652: N/A

TAGS: BTRA, RP

SUBJ: VISIT OF MISS FE VILLAFUERTE OF DEVELOPMENT BANK  
OF THE PHILIPPINES

REF: A) MANILA 4020 B) STATE 075159

1. EMBASSY APPRECIATES PROMPT DEPARTMENT RESPONSE TO REQUEST FOR ASSISTANCE WITH SUBJECT VISIT. MISS VILLAFUERTE HAS INFORMED EMBASSY THAT CHANGE IN TIMING OF HER CONSULTATIONS WITH THE IBRD WILL REQUIRE THAT HER CALL ON EXIM AND OTHER CALLS IN WASHINGTON AREA BE SCHEDULED FOR PERIOD APRIL 22-24. MISS VILLAFUERTE WILL VISIT WITH GE IN SAN JOSE, CALIFORNIA PRIOR TO ARRIVING IN WASHINGTON AND WILL CALL ON RUFFNER MORNING OF APRIL 22 REGARDING PROGRAM.

2. VILLAFUERTE WISHES APPOINTMENTS WITH EXIM APRIL 23 AND 24. PRIORITY THESE TALKS IS NUCLEAR FUEL FINANCING. FOR MEETING ON 24TH SHE WILL BE JOINED BY ARTHUR ALVENDIA OF STAFF OF EXECUTIVE SECRETARY AND COORDINATOR FOR NUCLEAR POWER PROJECT, JOSE TORRES OF PHILIPPINE ATOMIC ENERGY COMMISSION WHO IS WORKING WITH NATIONAL POWER  
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CORPORATION AND BY DEMETRIO PAZ OF NATIONAL

POWER CORPORATION.

3. ON APRIL 25 AND 26 ALL FOUR WILL BE IN NEW YORK FOR TALKS WITH PAUL LUCAS OF MANUFACTURERS HANOVER AND RICHARD BLISS OF AMERICAN EXPRESS. SUGGEST THAT COMMERCE SEEK AS WELL TO ARRANGE CALLS ON GENERAL ELECTRIC, WESTINGHOUSE IN NEW YORK FOR THESE DAYS.

4. ON APRIL 29 GROUP WILL BE IN WASHINGTON FOR FURTHER TALKS WITH EXIM. ALVENIDA, TORRES AND PAZ WILL BE AVAILABLE FOR FURTHER EXIM APPOINTMENTS IF NECESSARY ON APRIL 30.

5. APART FROM EXIM, WHICH HAS HIGHEST PRIORITY, BELIEVE HOSPITAL DESIGN AND SLAUGHTERHOUSE AND AND REFRIGERATION DESIGN SERVICES WOULD BE OF GREATEST INTEREST FOR WASHINGTON VISIT. AS WELL, VILLAFUERTE WOULD LIKE TO SEE KNOX OF SEARS. RECOMMEND THESE BE GIVEN MOST CONSIDERATION FOR SCHEDULING OF APPOINTMENTS FOR APRIL 22.

6. CALLS ON KING, GREEN AND WEINSTEIN APPEAR RESPONSIVE TO VILLAFUERTE INTEREST IN LABOR INTENSIVE MANUFACTURING. SINCE APPOINTMENTS WITH FREEZING EQUIPMENT MANUFACTURERS PROBABLY MORE EASILY ARRANGED FOR NEW YORK, SUGGEST THAT THESE CALLS, AS WELL AS N.Y. ASPECTS INTERESTS OUTLINED PARA 5 ABOVE, BE DEFERRED UNTIL VILLAFUERTE'S RETURN TO NEW YORK SUBSEQUENT TO IBRD CONSULTATIONS. BECAUSE OF LACK OF PRECISE DATES COMMERCE MAY WISH TO AWAIT VILLAFUERTE ARRIVAL BEFORE MAKING FIRM APPOINTMENTS.

7. CONTACT FOR VILLAFUERTE AT GENERAL ELECTRIC, SAN JOSE WILL BE JOHN ROCCIO (TEL 408-297-3000 EXT 2920) OR RODRIGO CABUSLAY (EXT 2548). FOR WESTINGHOUSE CONTACT IS HARRY JONES OF WASHINGTON OFFICE (TEL. 248-5070).

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8. RE ALVENIDA, TORRES AND PAZ. OTHER THAN CALLS OUTLINED ABOVE, THEY WISH TO DISCUSS NUCLEAR POWER PROJECT WITH USAEC (INCLUDING FUEL CONTRACT), AND WITH SUPPLIERS INCLUDING COMBUSTION ENGINEERING AND BABCOCK AND WILCOX. THEY WILL BE AVAILABLE BETWEEN APRIL 30 AND MAY 6 FOR THESE CALLS AND POSSIBLE RETURN CALLS ON GE AND WESTINGHOUSE. IN ADDITION, THEY HAVE

EXPRESSED INTEREST IN VISITING WESTINGHOUSE IN  
PITTSBURGH AND GE IN SAN JOSE, CALIFORNIA DURING  
RETURN TRIP TO PHILIPPINES FOLLOWING TALKS WITH WORLD  
BANK MAY 6 TO 10.

9. AS IT APPEARS THAT BURNS AND ROE WILL BE  
CONSULTANTS FOR AT LEAST FIRST PHASE OF PROJECT  
RECOMMEND THEY BE ADVISED OF VISITS AND THAT  
ARRANGEMENTS BE SOUGHT TO HAVE VILLAFUERTE, ET AL  
CALL AT NEW JERSEY OFFICE.

10. PLEASE INFORM EMBASSY BY PRIORITY TELEGRAM  
WHO WILL BE PROJECT OFFICER FOR ALVENDIA,  
TORRES AND PAZ.  
PURNELL

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